# Greater Saint Paul BOMA 30th Edition Market Report 2024



21 October 2024

### Downtown Saint Paul's Core Business District Map & Buildings Included

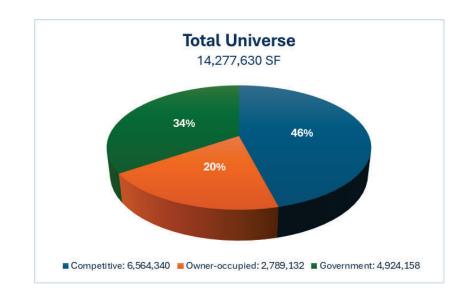
All research reported for downtown Saint Paul is collected from an area within the geographic boundaries of the Core Business District, with the exception of some buildings outside of the designated downtown boundaries that have historically been included in the office market data. We will continue to report on these properties to achieve a comprehensive year-over-year comparison.





# **Total Universe & Historical Comparison**

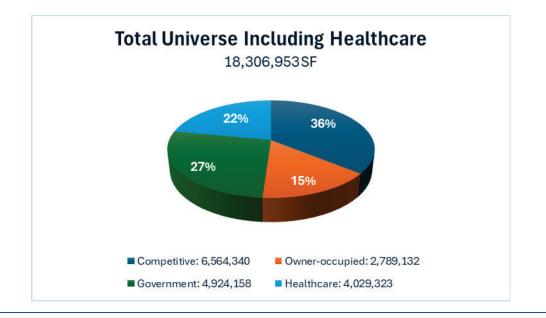
The Total Universe of office space in the Saint Paul Central Business District is 14,277,630 square feet. The Total Universe space has an occupancy rate of 85.1%. The Total Universe is divided among Competitive, Owner-occupied, and Government space. The Total Universe decreased by approximately 450,000 square feet due to conversions to residential such as Landmark Towers and demolition such as the Ford Building.



#### Total Universe Historic (10-year) Comparison

|                    | 2014  | 2015  | 2016  | 2017  | 2018  | 2019  | 2020  | 2021  | 2022  | 2023  | 2024  |
|--------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Competitive        | 50%   | 49%   | 49%   | 48%   | 48%   | 48%   | 48%   | 48%   | 48%   | 46%   | 46%   |
| Owner-occupied     | 20%   | 21%   | 20%   | 20%   | 20%   | 20%   | 20%   | 20%   | 20%   | 20%   | 20%   |
| Government         | 30%   | 30%   | 31%   | 32%   | 32%   | 32%   | 32%   | 32%   | 32%   | 34%   | 34%   |
| Total SF (Million) | 16.25 | 16.06 | 16.03 | 15.90 | 15.70 | 15.40 | 15.40 | 15.40 | 15.40 | 14.62 | 14.28 |

The Total Universe Historical Comparison provides a valuable long-term perspective on market trends within these three categories in downtown Saint Paul. The city's core, however, also contains 4,029,323 square feet of Healthcare space, so we will include this important sector within the Total Universe going forward.



### **Competitive Occupancy & Vacancy**

The Saint Paul CBD consists of 6,564,340 square feet of Competitive office space. For the purposes of comparison, this office space is grouped into three classes, A, B, and C. These classes represent a subjective quality rating of buildings which indicate the competitive ability of each building to attract similar types of tenants. A combination of factors including rent, building finishes, system standards and efficiency, building amenities, location/accessibility and market perception are used as relative measures.

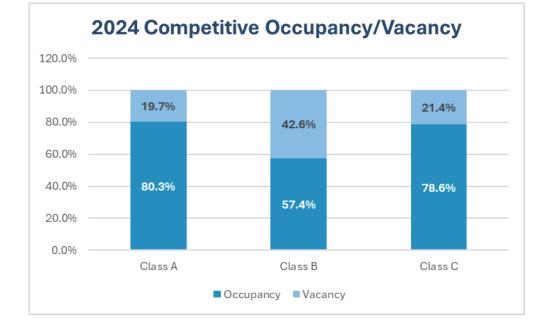
**Class A:** The most prestigious buildings competing for premier office users with rents above average for the area. Buildings have high quality standard finishes, state of the art systems, exceptional accessibility, and a definite market presence.

**Class B:** Buildings competing for a wide range of users with rents in the average range for the area. Building finishes are fair to good for the area and systems are adequate, but the building does not compete with Class A properties at the same price.

**Class C:** Buildings competing for tenants requiring functional space at rents below the average for the area.

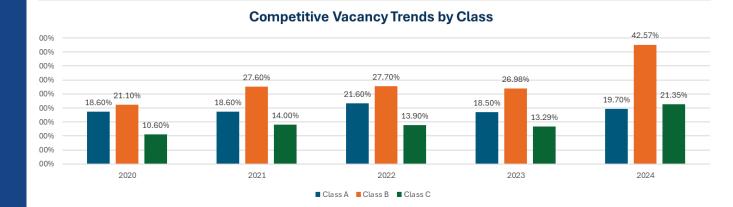
**Definitions: BOMA International** 

The overall vacancy rate for Competitive office space in the Saint Paul CBD is 32.4% (2,128,819 square feet), a marked increase from last year at 22.45% (1,541,223 square feet). The vacancy rate is lowest in Class A space (19.7%) and highest in Class B space (42.6%).



# **Competitive Vacancy Trends**

The overall Competitive vacancy rate increased from 2023 to 2024, leaping from 22% to 32%. All classes saw an increase in vacancy, with Class B seeing the greatest increase (15.59 points), from 26.98% to 42.57%. Next was Class C (8.06 points), moving from 13.29% to 21.35%, while Class A saw a nominal increase (1.2 points), from 18.5% to 19.7%.

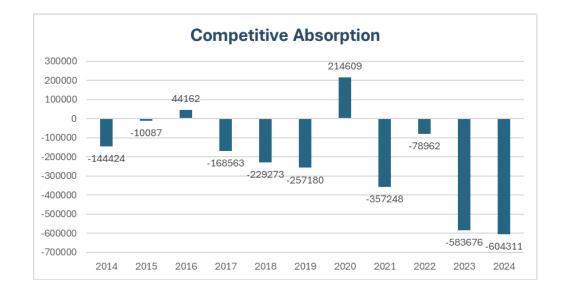




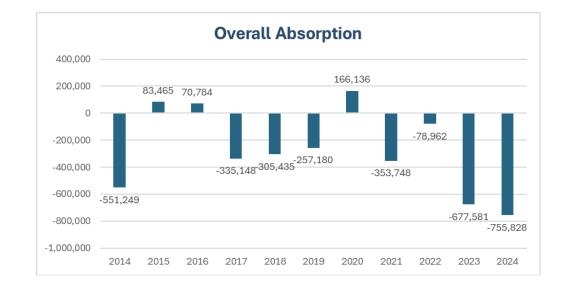


# Absorption

Absorption is a measurement of the increase or decrease in occupied office space that occurs during a given period. In general, the reasons for positive or negative absorption include changes in occupancy, building reclassification, building re-measurement, and adjustments in square footage being offered for lease. Absorption figures can be affected when there is economic disruption to the market.



Absorption in downtown Saint Paul's Competitive office space from 2023 to 2024 is negative 604,311 square feet. Overall absorption of the CBD (including Competitive, Owner-occupied, and Government space, not Healthcare ) is negative 755,828 square feet.



#### **History of Absorption**

**2009** The market absorbed 5,006 square feet despite U.S. Bank Center losing ECMC (-94,505 square feet). Other changes were due to numerous buildings gaining or losing occupancy, remodeling, and re-measuring.

**2010** The market absorbed 441,980 square feet, largely due to Metro Square's transfer from Competitive space to Government space and the re-measurement of the Lafayette buildings.

**2011** The negative absorption of 269,684 square feet was primarily due to occupancy losses in several Competitive, Government, and Owner-occupied buildings, and the demolition of the Diamond Products Company Building (35,000 square feet).

**2012** The negative absorption of 191,723 square feet results primarily from the removal of the University Club Downtown (25,466 square feet) and the Public Safety Building (71,327 square feet) from the report, the Exchange Building's square footage decreasing by 23,000 square feet, and a 63,713 square foot vacancy increase in other Competitive office buildings.

**2013** While Competitive space alone experienced positive absorption thanks to the addition of The Lowry Hotel Building and greater gains than losses in leasing activity, absorption overall was negative 291,009. The negative absorption was primarily due to the removal of the 400,000-square-foot Ramsey County Government Center West from the report and the loss of 22,000 square feet when The Lowry moved from the Competitive category (80,000 square feet) to the Owner-occupied category (58,000 square feet). **2014** Absorption in downtown Saint Paul's Competitive office space from 2013 to 2014 is negative 144,424 square feet. This figure was driven by 166 East Fourth Street and Kellogg Square being moved to owneroccupied and residential space, respectively. Looking at the overall market, the absorption total was skewed by the removal of the Eugene McCarthy Post Office. This one property accounts for 83% of the negative 551,249 square feet of absorption. This property is currently under redevelopment as Custom House.

**2015** Absorption overall was 83,465 square feet. This was primarily impacted by gains in Government and Owner-Occupied space. Competitive office space absorption from 2014 to 2015 is negative 10,087 square feet. Several changes impacting this figure are Sibley Square and Liberty Square converting to residential use. Also, the Labor Professional Centre was demolished as part of the Higher Ground project.

**2016** Absorption in downtown Saint Paul's Competitive office space from 2015 to 2016 is 44,162 square feet. Overall absorption is 70,784. The competitive absorption total was impacted by the addition of 130,000 sf of leased space in 10 River Park Plaza. Overall, the market was positively affected by the addition of MN Senate Building (141,000 square feet).

**2017** Absorption in downtown Saint Paul's Competitive office space from 2016 to 2017 is negative 168,563 square feet. Overall absorption is negative 335,148. The Competitive absorption total was negatively impacted by the loss of leased space in 180 E. 5th St., Cray Plaza and Park Square Court. Overall absorption was negatively impacted by the Travelers and Ecolab transaction and the shifting of office space that ensued.

# **History of Absorption (continued)**

**2018** Absorption in downtown Saint Paul's Competitive office space from 2017 to 2018 is negative 229,273 square feet. Overall absorption is negative 305,435. The Competitive absorption total was negatively impacted by the loss of leased space in Landmark Towers, Park Square Court, and the Capital Professional Office Building, of which, the latter two are being converted to hotel or residential space.

**2019** Absorption in downtown Saint Paul's Competitive office space from 2018 to 2019 is negative 257,180 square feet. Overall absorption is also negative 257,180. The Competitive absorption total was negatively impacted by the loss of leased space in Landmark Towers, and the removal of the Ecolab University and Empire Buildings, and a reduction of leasable space in the First National Bank Building.

**2020** Absorption in downtown Saint Paul's Competitive office space from 2019 to 2020 is 214,609 square feet. The Competitive absorption total was positively impacted by the increase of leasable space in the First National Bank Building.

**2021** Absorption in downtown Saint Paul's Competitive office space from 2020 to 2021 is negative 357,248 square feet. Effects of the pandemic and fewer employees in office had a tremendous impact on the absorption.

**2022** Absorption in downtown Saint Paul's Competitive office space from 2021 to 2022 is negative 78,962 square feet. Absorption is still negative in large part due to lasting effects from COVID.

**2023** Absorption in downtown Saint Paul's Competitive office space from 2022 to 2023 is negative 583,676 square feet. The removal of The Degree of Honor Building, The Hamm Building, Landmark Towers and The Lowry Hotel Building from Competitive square footage for multifamily housing conversion negatively impacted absorption. Reduced occupancy in all classes of property also contributed to negative absorption.

**2024** Absorption in downtown Saint Paul's Competitive office space from 2023 to 2024 is negative 604,311 square feet. The majority of this negative absorption comes from increased vacancies in Class B properties, primarily Alliance Bank Center, First National Bank Building, Golden Rule Building, Great Northern and US Bank Center. Each of these buildings had over 100,000 square feet of increased vacancy over what was reported previously.

The additional nearly 150,000 square feet of negative absorption in the Total Universe is the result of demolition of the Ford Building (51,493 SF), removal of office space from within the Public Housing Agency (48,726 SF) and reclassification of the American Red Cross (37,846 SF) from Owner-occupied to Healthcare. The quoted median gross rental rate for office space is the sum of the net rental rate and operating expenses, including property taxes. Each building's rental rate applies to rentable square feet and represents the average listing rate for that property. Several factors impact the actual rental rate in a lease transaction, including location inside the building, improvements made, parking availability, lease term, credit, services, and more.



The Gross Rental Rates represent the median quoted rate for a given date and time. The rental rates as published are based on August 1, 2024 and can vary significantly with each property, space, and negotiable factors within each lease.

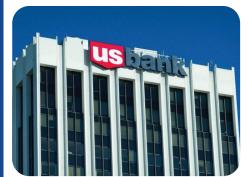


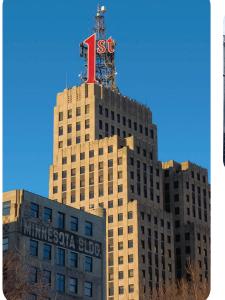
#### **A Market In Flux**

In addition to the removal of The Degree of Honor Building, The Hamm Building, Landmark Towers and The Lowry Hotel Building from Competitive square footage for multifamily housing conversion, several office properties are currently listed for sale within Saint Paul's downtown core business district, representing nearly 3 million square feet. Of the 15 buildings listed below, all but one (Ramsey County East, 375,000 square feet) currently fall within the Competitive office space market. The remaining 14 buildings represent 40% of the CBD's Competitive office market.



| PROPERTIES FOR SALE             |           |                       |        |           |             |         |                   |                |                          |
|---------------------------------|-----------|-----------------------|--------|-----------|-------------|---------|-------------------|----------------|--------------------------|
| Name                            | Class     | Address               | Floors | Office SF | Floor Plate | Parking | Contact           | Phone          | Email                    |
| 19 E. Exchange Street           | В         | 19 E. Exchange Street | 3      | 129,220   | 10,000      | С       | Kevin Peck        | (612) 834-2250 | kevinpeck@suntide.com    |
| 375 Jackson                     | В         | 375 Jackson Street    | 7      | 125,433   |             | В       | Chris Gliedman    | (651) 261-3482 | chris.gliedman@cbre.com  |
| Allen Building                  | С         | 287 6th St E          | 6      | 105,000   | 13,418      | С       | Jeff Houge        | (612) 490-5551 | jeff@wakota.com          |
| Alliance Bank Center            | В         | 55 East 5th Street    | 16     | 195,715   | 11,600      | В       | Chris Gliedman    | (651) 261-3482 | chris.gliedman@cbre.com  |
| COCO Building                   | С         | 213 E. 4th Street     | 5      | 36,060    | 6,454       | С       | Kevin Peck        | (612) 834-2250 | kevinpeck@suntide.com    |
| First National Bank Building    | В         | 332 Minnesota Street  | 31     | 662,845   | 10,213      | В       | Chris Gliedman    | (651) 261-3482 | chris.gliedman@cbre.com  |
| Flowertown Building             | В         | 255 E Kellogg Blvd.   | 2      | 39,000    | 10,000      | С       | Mike Wendorf      | (952) 681-0580 | mike@pramn.com           |
| Gallery Professional Building   | A         | 17 Exchange St W      | 8      | 108,277   | 13,534      | В       | Dean Freeman      | (952) 838-7131 | None                     |
| Gallery Tower                   | С         | 27 10th St W          | 2      | 30,479    | 15,240      | С       | Robert Pounds     | (612) 430-9948 | None                     |
| Grace Building                  | С         | 421 N Wabasha Street  | 3      | 43,666    | 14,130      | С       | Eric Dueholm      | (612) 382-5210 | eric@terracegroupllc.com |
| Great Northern                  | В         | 180 E 5th Street      | 13     | 608,148   | 51,200      | С       | Nan Hynes         | (651) 789-0109 | nan.hynes@cbre.com       |
| O'Connor Building               | С         | 266 East 7th Street   | 4      | 21,781    | 4,000       | С       | David Alan Brooks | (651) 338-8832 | karenraebrooks@aol.com   |
| Railroader Printer Building     | С         | 235 East 6th Street   | 5      | 41,492    |             | С       | Chris Gliedman    | (651) 261-3482 | chris.gliedman@cbre.com  |
| Ramsey County East              | В         | 160 Kellogg Blvd. E   | 9      | 375,000   | 41,667      | В       | Chris Gliedman    | (651) 261-3482 | chris.gliedman@cbre.com  |
| US Bank Center                  | В         | 101 East 5th Street   | 26     | 452,174   | 13,847      | В       | Chris Gliedman    | (651) 261-3482 | chris.gliedman@cbre.com  |
| Total Square Feet               |           |                       |        | 2,974,290 |             |         |                   |                |                          |
| *B = Parking at Building, C= Pa | arking Cl | lose By               |        |           |             |         |                   |                |                          |







# **Properties Referenced in this Report**

| CLASS A PROPERTIES     |                      |        |           |         |             |               |          |                   |                |                                 |
|------------------------|----------------------|--------|-----------|---------|-------------|---------------|----------|-------------------|----------------|---------------------------------|
| Name                   | Address              | Floors | Office SF | Vacant  | Floor Plate | Gross Rent/SF | *Parking | Contact           | Phone          | Email                           |
| Infor Commons          | 380 St. Peter Street | 13     | 409,856   | 120,173 | 34,490      | \$32.13       | В        | Jason Butterfield | (612) 327-9870 | jasonbutterfield@frauenshuh.com |
| Osborn370              | 370 Wabasha Street N | 19     | 208,563   | 11,976  | 10,694      | \$31.93       | С        | Eric Rapp         | (612) 805-1808 | eric.rapp@transwestern.com      |
| Securian Center        | 400 North Robert St  | 21     | 320,997   | 72,686  | 17,895      | \$28.97       | В        | Eric King         | (651) 491-3997 | eric.king@cushwake.com          |
| Town Square Tower      | 445 Minnesota Street | 27     | 248,140   | 51,020  | 12,584      | \$24.85       | В        | Rob Davis         | (651) 734-5468 | rob.davis@colliers.com          |
| The 428                | 428 Minnesota Street | 5      | 45,590    | 31,664  | 12,617      | \$31.45       | С        | Pat Wolf          | (651) 290-8892 | patwolf@cres-inc.com            |
| Treasure Island Center | 400 Wabasha Street N | 6      | 100,000   | 0       | 64,607      | \$28.10       | В        | Kristine Williams | (651) 204-6225 | kmw@sppa.com                    |
| UBS Plaza              | 444 Cedar Street     | 25     | 270,889   | 63,597  | 12,373      | \$25.79       | В        | None              | None           | None                            |
| Wells Fargo Place      | 30 East 7th Street   | 37     | 618,495   | 86,666  | 14,682      | \$32.20       | В        | Eric King         | (651) 491-3997 | eric.king@cushwake.com          |
| Vacancy Rate: Class A  | 19.70%               |        | 2,222,530 | 437,782 |             | \$29.43       |          |                   |                |                                 |

| CLASS B PROPERTIES       |                        |        |           |           |             |               |          |                 |                |                                  |
|--------------------------|------------------------|--------|-----------|-----------|-------------|---------------|----------|-----------------|----------------|----------------------------------|
| Name                     | Address                | Floors | Office SF | Vacant    | Floor Plate | Gross Rent/SF | *Parking | Contact         | Phone          | Email                            |
| 178th 9th Street East    | 178th 9th Street East  | 3      | 23,760    | 8,000     |             | \$24.00       | С        | Gerald Driessen | (612) 336-4310 | gerald.driessen@cbre.com         |
| 375 Jackson              | 375 Jackson Street     | 7      | 125,433   | 58,452    |             | \$17.47       | В        | Chris Gliedman  | (651) 261-3482 | chris.gliedman@cbre.com          |
| 444 Lafayette            | 444 Lafayette Road     | 6      | 282,565   | 0         |             | \$23.78       | С        | Julie Perteet   |                | julie.perteet@colliers.com       |
| 555 Park Office Building | 555 Park Street        | 4      | 50,215    | 10,846    | 12,554      | \$22.50       | В        | David Stalsberg | (612) 255-2448 | dave.stalsberg@krausanderson.com |
| 81 On Seventh            | 81 East 7th Street     | 4      | 68,390    | 56,114    | 13,000      | \$24.67       | С        | Pat Wolf        | (651) 290-8890 | patwolf@cres-inc.com             |
| Alliance Bank Center     | 55 East 5th Street     | 16     | 195,715   | 110,188   | 11,600      | \$17.79       | В        | Chris Gliedman  | (651) 261-3482 | chris.gliedman@cbre.com          |
| Drake Building           | 60 Plato Blvd. East    | 4      | 83,859    | 13,797    | 21,060      | \$23.84       | С        | Kori L. DeJong  | (651) 999-5540 | kdejong@wellingtonmgt.com        |
| First National Bank Bldg | 332 Minnesota Street   | 31     | 662,845   | 368,156   | 10,213      | \$18.97       | В        | Chris Gliedman  | (651) 261-3482 | chris.gliedman@cbre.com          |
| Flowertown Building      | 255 E Kellogg Blvd.    | 2      | 39,000    | 18,679    | 10,000      | \$28.00       | С        | Mike Wendorf    | (952) 681-0580 | mike@pramn.com                   |
| Gilbert Building         | 413 Wacouta Street     | 5      | 49,920    | 18,500    |             | \$17.50       | С        | Hayden Hulsey   | (651) 769-4826 | hayden@resultscommercial.com     |
| Golden Rule Building     | 85 East 7th Place      | 6      | 289,378   | 167,275   | 50,000      | \$22.00       | С        | Pat Wolf        | (651) 290-8890 | patwolf@cres-inc.com             |
| Great Northern           | 180 E 5th Street       | 13     | 608,148   | 384,797   | 51,200      | \$18.50       | С        | Chris Gliedman  | (651) 261-3482 | chris.gliedman@cbre.com          |
| Guardian Building        | 366 Jackson Street     | 5      | 21,450    | 0         | 5,000       | \$18.78       | С        | Jeff Anderson   | (651) 227-9990 | None                             |
| Landmark Center          | 75 West 5th Street     | 8      | 48,012    | 0         | 15,000      | \$18.50       | С        | Amy Mino        | (651) 292-3233 | None                             |
| One West Water Street    | 1 West Water Street    | 5      | 27,326    | 4,023     |             | \$20.00       | В        | Jim Miller      | (651) 291-2625 | jmiller@jmrealty.com             |
| River Park Plaza         | 10 River Park Plaza    | 8      | 328,100   | 94,254    | 3,500       | \$28.41       | В        | Eric Rapp       | (612) 805-1808 | eric.rapp@transwestern.com       |
| Saint Paul Building      | 6 West 5th Street      | 9      | 40,239    | 5,635     | 4,000       | \$15.59       | С        | Kyle Malkerson  | (612) 804-0750 | kyle@caspianrealty.com           |
| Town Square Concourse    | 445 Minnesota Street   | 25     | 173,696   | 22,911    |             | \$10.15       | В        | Pete Dufour     | (651) 231-2291 | pete.dufour@colliers.com         |
| Union Depot              | 214 Fourth Street East | 5      | 31,000    | 0         |             | \$16.66       | В        | Robert Brown    | (715) 441-1997 |                                  |
| US Bank Center           | 101 East 5th Street    | 26     | 452,174   | 191,270   | 13,847      |               | В        | Chris Gliedman  | (651) 261-3482 | chris.gliedman@cbre.com          |
| Vacancy Rate: Class B    | 42.57%                 |        | 3,601,225 | 1,532,897 |             | \$20.37       |          |                 |                |                                  |

| CLASS C PROPERTIES          |                      |        |           |           |             |               |          |                   |                |                          |
|-----------------------------|----------------------|--------|-----------|-----------|-------------|---------------|----------|-------------------|----------------|--------------------------|
| Name                        | Address              | Floors | Office SF | Vacant    | Floor Plate | Gross Rent/SF | *Parking | Contact           | Phone          | Email                    |
| 443 Lafayette Road          | 443 Lafayette Road   | 4      | 112,882   | 0         |             | \$17.67       | С        | Scott Frederiksen | (952) 897-7700 | None                     |
| 500 Lafayette Road          | 500 Lafayette Road   | 6      | 147,009   | 0         |             | \$22.80       | С        | Scott Frederiksen | (952) 897-7700 | None                     |
| 520 Lafayette Road          | 520 Lafayette Road   | 6      | 164,225   | 0         |             | \$23.89       | С        | Scott Frederiksen | (952) 897-7700 | None                     |
| Allen Building              | 287 6th St E         | 6      | 105,000   | 39,829    | 13,418      | \$15.00       | С        | Jeff Houge        | (612) 490-5551 | jeff@wakota.com          |
| Grace Building              | 421 N Wabasha Street | 3      | 43,666    | 43,666    | 14,130      | \$24.71       | С        | Eric Dueholm      | (612) 382-5210 | eric@terracegroupllc.com |
| Northwestern Building       | 275 East 4th Street  | 8      | 82,976    | 14,572    | 10,000      | \$23.26       | С        | Clinton Blaiser   | (952) 851-3194 | cblaiser@hbgltd.net      |
| O'Connor Building           | 266 East 7th Street  | 4      | 21,781    | 18,581    | 4,000       | \$19.92       | С        | Jaunae Brooks     |                | jaunaebrooks@gmail.com   |
| Railroader Printer Bldg     | 235 East 6th Street  | 5      | 41,492    | 41,492    |             | \$17.67       | С        | Chris Gliedman    | (651) 261-3482 | chris.gliedman@cbre.com  |
| South Bridge Office Ctr     | 155 Wabasha S        | 1      | 21,554    | 0         |             | \$20.18       | B (free) | None              | None           | None                     |
| Vacancy Rate: Class C       | 21.35%               |        | 740,585   | 158,140   |             | \$20.57       |          |                   |                |                          |
|                             |                      |        |           |           |             |               |          |                   |                |                          |
| *B = Parking at Building, ( | C= Parking Close By  |        |           |           |             |               |          |                   |                |                          |
|                             |                      |        |           |           |             |               |          |                   |                |                          |
| Total Competitve            | 32.43%               |        | 6,564,340 | 2,128,819 |             |               |          |                   |                |                          |

| SUBLEASE LISTING  | iS    |                      |                     |                |                |                              |
|-------------------|-------|----------------------|---------------------|----------------|----------------|------------------------------|
| Name              | Class | Address              | Office SF Contact P |                | Phone          | Email                        |
| Infor Commons     | А     | 345 St. Peter Street | 28,068              | Brent Karkula  | (612) 327-7048 | brent.karkula@jll.com        |
| Infor Commons     | А     | 345 St. Peter Street | 34,129              | Brent Karkula  | (612) 327-7048 | brent.karkula@jll.com        |
| Infor Commons     | А     | 345 St. Peter Street | 34,490              | Brent Karkula  | (612) 327-7048 | brent.karkula@jll.com        |
| Osborn370         | А     | 370 Wabasha Street N | 5,869               | Eric Rapp      | (612) 805-1808 | eric.rapp@transwestern.com   |
| Wells Fargo Place | А     | 30 East 7th Street   | 7,315               | Chris Gliedman | (651) 261-3482 | chris.gliedman@cbre.com      |
| Wells Fargo Place | А     | 30 East 7th Street   | 14,425              | Mike Salmen    | (612) 359-1660 | mike.salmen@transwestern.net |
| Total Square Feet |       |                      | 124,296             |                |                |                              |

# **Properties Referenced in this Report**

| OWNER-OCCUPIED PROPERTIES            |                            |                                                |             |                 |                         |                                    |
|--------------------------------------|----------------------------|------------------------------------------------|-------------|-----------------|-------------------------|------------------------------------|
| Name                                 | Address                    | Company                                        | Square Feet | Contact         | Phone                   | Email                              |
| 278 7th St E                         | 278 7th Street E           | Repka Law, LLC                                 | 10,296      | Daniel Repka    | (651) 395-7421          | None                               |
| 317 On Rice Park                     | 317 Washington Street      | Minnesota Wild                                 | 24,000      | Tim Wolfgram    | (651) 602-6000          | twolfgram@wild.com                 |
| 401 Building                         | 401 North Robert Street    | Cushman & Wakefield                            | 605,000     | Tom Stella      | (651) 491-7116          | tom.stella@cushwake.com            |
| Chicago Great Western Freight Condos | 343-381 East Kellogg Blvd. | Chicago Great Western Freight Condos           | 22,482      | Rob Davis       | (651) 734-5468          | rob.davis@colliers.com             |
| Ecolab Global Headquarters           | 1 Ecolab Place             | Ecolab, Inc.                                   | 484,503     | Tim Yohnk       | (651) 250-4574          | tim.yohnk@ecolab.com               |
| Jemne Building                       | 305 St. Peter Street       | District Energy                                | 25,000      | Laurie Larsen   | (651) 925-8254          | Laurie.Larsen@ever-greenenergy.com |
| League of MN Cities Building         | 145 West University Avenue | League of Minnesota Cities                     | 64,000      | Mike Marson     | (651) 281-1200 ext 4015 | mmarson@lmc.org                    |
| Market Street Towers**               | 70 West 4th Street         | Lumen                                          | 333,000     | Neal Anderson   | (651) 663-2372          | neal.anderson@centurylink.com      |
| Minnesota Public Radio Building      | 480 Cedar Street           | Minnesota Public Radio                         | 60,047      | Nick Kereakos   | (651) 290-1524          | nkereakos@americanpublicmedia.org  |
| Science Museum of MN                 | 120 West Kellogg Blvd.     | Science Museum of Minnesota                    | 38,000      | Tom Carlson     | (651) 221-9444          | tcarlson@smm.org                   |
| The St. Paul Conservatory            | 350 St. Peter Street       | St. Paul Conservatory of Performing<br>Artists | 80,000      | None            | (651) 290-2225          | None                               |
| Travelers                            | 385 Washington Street      | Travelers                                      | 587,000     | Patrick Scullin | (651) 310-8100          | pscullin@travelers.com             |
| Twin Cities Public Television        | 172 East 4th Street        | Twin Cities Public Television (TPT)            | 105,804     | Chris Ozmun     | (651) 222-1717          | cozmun@tpt.org                     |
| US Bank West Side Flats OC           | 60 Livingston Avenue       | US Bank                                        | 350,000     | None            | None                    | None                               |
| Total Square Feet                    |                            |                                                | 2,789,132   |                 |                         |                                    |

| HEALTHCARE PROPERTIES                     |                          |                                          |             |                 |                |                                       |
|-------------------------------------------|--------------------------|------------------------------------------|-------------|-----------------|----------------|---------------------------------------|
| Name                                      | Address                  | Company                                  | Square Feet | Contact         | Phone          | Email                                 |
| American Red Cross                        | 134 Fillmore Avenue East | American Red Cross                       | 68,388      | Gretchen Hurr   | None           | gretchen.hurr@redcross.org            |
| American Red Cross Blood Donation Center  | 176 Robert Street South  | American Red Cross                       | 37,846      | Gretchen Hurr   | None           | gretchen.hurr@redcross.org            |
| Children's Hospital - St. Paul**          | 345 N Smith Avenue       | Children's Hospitals and Clinics of MN   | 155,893     | Steve Brown     | (612) 805-2232 | None                                  |
| Doctor's Professional Building            | 280 Smith Avenue         | Doctor's Professional Building           | 103,066     | Chris Osterlund | (651) 430-3800 | costerlund@anchorhealthproperties.com |
| ExerCare**                                | 266 North Smith          | Anchor                                   | 10,234      | Brian Bruggeman | (320) 493-5691 | brian.bruggeman@colliers.com          |
| Fort Road Medical                         | 360 Sherman Street       | Healthcare Trust of America, Inc.        | 50,148      | Melissa Gomes   | (317) 550-2800 | mgomes@davishre.com                   |
| Garden View                               | 347 Smith Avenue         | Allina Health System/ United Hospital    | 98,680      | Mitch Hartman   | (952) 346-4619 | mitch.hartman@cushwake.com            |
| Gillette Children's Specialty Healthcare  | 200 University Avenue E  | Gillette Children's Specialty Healthcare | 171,636     | Brian Smidt     | (651) 229-3871 | BrianSSmidt@gillettechildrens.com     |
| Gillette Children's Specialty Healthcare* | 205 University Avenue E  | Gillette Children's Specialty Healthcare | 51,048      | Brian Smidt     | (651) 229-3871 | BrianSSmidt@gillettechildrens.com     |
| HealthPartners Specialty Center           | 401 Phalen Boulevard     | HealthPartners                           | 132,392     | Terri Draxten   | (651) 495-6213 | terri.j.draxten@healthpartners.com    |
| HealthPartners St. Paul Clinic*           | 205 Wabasha              | HealthPartners                           | 62,015      | Kenneth Barnaby | (612) 554-9415 | kenneth.a.barnaby@healthpartners.com  |
| John Nasseff Medical Center               | 255 Smith Avenue         | Allina, Children's I.R.E.T.              | 39,896      | Mitch Hartman   | (952) 346-4619 | mitch.hartman@cushwake.com            |
| Nasseff Specialty Center                  | 225 North Smith Avenue   | Welltower Inc.                           | 131,441     | Nathalie Peffer | (952) 829-3465 | npeffer@welltower.com                 |
| RADIAS Health                             | 166 E. 4th Street        | RADIAS Health                            | 62,178      | Sean Antolik    | (651) 291-1979 | sean.antolik@radiashealth.org         |
| Regions Building #1                       | 640 Jackson Street       | Regions Hospital                         | 663,876     | Tony Mies       | (651) 254-0824 | anthony.m.mies@healthpartners.com     |
| Regions Building #2*                      | 640 Jackson Street       | Regions Hospital                         | 69,049      | Tony Mies       | (651) 254-0824 | anthony.m.mies@healthpartners.com     |
| Regions Building #8*                      | 640 Jackson Street       | Regions Hospital                         | 466,779     | Tony Mies       | (651) 254-0824 | anthony.m.mies@healthpartners.com     |
| Regions Building #9*                      | 640 Jackson Street       | Regions Hospital                         | 114,559     | Tony Mies       | (651) 254-0824 | anthony.m.mies@healthpartners.com     |
| Regions Building #11*                     | 640 Jackson Street       | Regions Hospital                         | 177,601     | Tony Mies       | (651) 254-0824 | anthony.m.mies@healthpartners.com     |
| Ritchie Medical Plaza*                    | 310 Smith Avenue         | Cushman Wakefield                        | 114,728     | Mitch Hartman   | (952) 346-4619 | mitch.hartman@cushwake.com            |
| Sky Tower (United/Children's Hospital)    | 333 Smith Avenue North   | Allina, I.R.E.T.                         | 230,854     | None            | None           | None                                  |
| St. Joseph's Hospital                     | 45 W. 10th Street        | Fairview Health Services                 | 330,352     | Jill LaMere     | (612) 263-9888 | Jill.Lamere@cushwake.com              |
| United Hospital                           | 333 Smith Avenue North   | Allina Health System                     | 562,348     | None            | None           | None                                  |
| Westminster Junction MOB*                 | 435 Phalen Boulevard     | Welltower Inc.                           | 124,316     | Nathalie Peffer | (952) 829-3465 | npeffer@welltower.com                 |
| Total Square Feet                         |                          |                                          | 4,029,323   |                 |                |                                       |

# **Properties Referenced in this Report**

|                                            |                                                         |                                           |                       |          |                |                      |                    |              |                              |                              | 1                                                            |  |
|--------------------------------------------|---------------------------------------------------------|-------------------------------------------|-----------------------|----------|----------------|----------------------|--------------------|--------------|------------------------------|------------------------------|--------------------------------------------------------------|--|
| GOVERNMENT PROPERTIES                      |                                                         | Address                                   |                       |          | 0              |                      | 0                  | - 4          | O                            | Dhama                        | Email                                                        |  |
|                                            |                                                         | Address                                   |                       |          | Compa          | -                    | Square Fe<br>7,389 | et           | Contact                      | Phone<br>(651) 201-2566      |                                                              |  |
| 321 Grove Street 1 & 2<br>360 Wabasha      |                                                         | 321 Grove Street<br>360 North Wabasha Str |                       |          |                | of Minnesota         | 7,389<br>91,285    |              | Greg Ewig                    | (651) 201-2566               | greg.ewig@state.mn.us                                        |  |
| 402 University Avenue                      |                                                         |                                           | eel                   |          |                | y County<br>y County | 39,000             |              | Jean Krueger<br>Jean Krueger | (651) 266-2270               | jean.krueger@co.ramsey.mn.us                                 |  |
| 90 West Plato                              |                                                         | 402 University Ave.<br>90 West Plato      |                       |          |                | y County             | 80,000             |              | Jean Krueger                 | (651) 266-2262               | jean.krueger@co.ramsey.mn.us<br>jean.krueger@co.ramsey.mn.us |  |
| Administration Building                    |                                                         | 50 Sherburne Avenue                       |                       |          |                | of Minnesota         | 71,298             |              | Greg Ewig                    | (651) 201-2568               | greg.ewig@state.mn.us                                        |  |
| Centennial Building                        |                                                         | 658 Cedar Street                          |                       |          |                | of Minnesota         | 286,116            |              | Greg Ewig                    | (651) 201-2570               | greg.ewig@state.mn.us                                        |  |
| City Hall Annex                            |                                                         | 25 W. 4th Street                          |                       |          |                | Saint Paul           | 114,904            |              | Bruce Engelbrekt             | (651) 266-8854               | bruce.engelbrekt@ci.stpaul.mn.                               |  |
| City Hall/Courthouse                       |                                                         | 15 W. Kellogg Blvd.                       |                       |          |                | y County             | 240.000            |              | Jean Krueger                 | (651) 266-2264               | jean.krueger@co.ramsey.mn.us                                 |  |
| Don Junemann Building                      |                                                         |                                           |                       |          | y County       | 27,000               |                    | Jean Krueger | (651) 266-2265               | jean.krueger@co.ramsey.mn.us |                                                              |  |
| Elmer L. Andersen Building                 |                                                         | 540 Cedar Street                          |                       |          |                | of Minnesota         | 368,002            |              | Greg Ewig                    | (651) 201-2572               | greg.ewig@state.mn.us                                        |  |
| Griffin Building                           |                                                         | 367 Grove Street                          |                       |          |                | Saint Paul           | 85,384             |              | Bruce Engelbrekt             | (651) 266-8855               | bruce.engelbrekt@ci.stpaul.mn.                               |  |
| Harold E. Stassen Building                 |                                                         | 600 North Robert Stree                    | t                     |          |                | of Minnesota         | 393,153            |              | Greg Ewig                    | (651) 201-2575               | greg.ewig@state.mn.us                                        |  |
| Judicial Center, Minnesota                 |                                                         | 25 Rev. Dr. Martin Luthe                  |                       | 3lvd.    |                | of Minnesota         | 231,442            |              | Greg Ewig                    | (651) 201-2576               | greg.ewig@state.mn.us                                        |  |
| Juvenile Family Justice Center             |                                                         | 25 West 7th Street                        |                       |          |                | y County             | 59,000             |              | Jean Krueger                 | (651) 266-2266               | jean.krueger@co.ramsey.mn.us                                 |  |
| Law Enforcement Center                     |                                                         | 425 Grove Street                          |                       |          |                | y County             | 100,000            |              | Jean Krueger                 | (651) 266-2267               | jean.krueger@co.ramsey.mn.us                                 |  |
| Metro Square Building                      |                                                         | 121 East 7th Place                        |                       |          |                | y County             | 390,971            |              | Jean Krueger                 | (651) 266-2268               | jean.krueger@co.ramsey.mn.us                                 |  |
| Metropolitan Council Building              |                                                         |                                           |                       |          | olitan Council | 116,129              |                    | None         | None                         | None                         |                                                              |  |
| Minnesota State Capitol Building           |                                                         | 75 Rev. Dr. Martin Luthe                  |                       |          | State o        | of Minnesota         | 275,813            |              | Greg Ewig                    | (651) 201-2577               | greg.ewig@state.mn.us                                        |  |
| MN Senate Building                         |                                                         |                                           |                       | State o  | of Minnesota   | 141,097              |                    | Greg Ewig    | (651) 201-2578               | greg.ewig@state.mn.us        |                                                              |  |
| Orville L. Freeman Building                |                                                         | 625 N. Robert Street                      |                       | State o  | of Minnesota   | 294,387              |                    | Greg Ewig    | (651) 201-2579               | greg.ewig@state.mn.us        |                                                              |  |
| Ramsey County Government Cer               | ey County Government Center East 160 East Kellogg Blvd. |                                           |                       | Rams     |                | y County             | 237,518            |              | Jean Krueger                 | (651) 266-2269               | jean.krueger@co.ramsey.mn.us                                 |  |
| tate Lab Building 610 N. Robert Street     |                                                         | 610 N. Robert Street                      |                       |          | State o        | of Minnesota         | 166,034            |              | Greg Ewig                    | (651) 201-2580               | greg.ewig@state.mn.us                                        |  |
| tate Office Building 100 Rev. Dr. Martin L |                                                         | 100 Rev. Dr. Martin Luth                  | ər King Jr.           | Blvd.    | State o        | of Minnesota         | 259,260            |              | Greg Ewig                    | (651) 201-2581               | greg.ewig@state.mn.us                                        |  |
| Transportation Building 3                  |                                                         | 395 John Ireland Blvd.                    |                       |          | State o        | of Minnesota         | 318,296            |              | Greg Ewig                    | (651) 201-2582               | greg.ewig@state.mn.us                                        |  |
| Veterans Service Building                  |                                                         | 20 West 12th Street                       |                       |          | State o        | of Minnesota         | 78,543             |              | Greg Ewig                    | (651) 201-2583               | greg.ewig@state.mn.us                                        |  |
| Warren E. Burger Federal Courts            | Building                                                | 316 North Robert Street                   | 3 North Robert Street |          |                | overnment            | 452,137            |              | None                         | None                         | None                                                         |  |
| Total Square Feet                          |                                                         |                                           |                       |          |                |                      | 4,924,158          |              |                              |                              |                                                              |  |
|                                            |                                                         | 1                                         |                       |          |                |                      |                    |              |                              | 1                            | <u></u>                                                      |  |
| PROPERTIES FOR SALE                        |                                                         |                                           |                       |          |                |                      |                    |              |                              |                              |                                                              |  |
| Name                                       | Class                                                   | Address                                   | Floors                | Office S | SF             | Floor Plate          | Parking            | Con          | tact                         | Phone                        | Email                                                        |  |
| 19 E. Exchange Street                      | в                                                       | 19 E. Exchange Street                     | 3                     | 129,220  | )              | 10,000               | С                  | Kevi         | n Peck                       | (612) 834-2250               | kevinpeck@suntide.com                                        |  |
| 375 Jackson                                | в                                                       | 375 Jackson Street                        | 7                     | 125,433  | 3              |                      | в                  | Chris        | s Gliedman                   | (651) 261-3482               | chris.gliedman@cbre.com                                      |  |
| Allen Building                             | с                                                       | 287 6th St E                              | 6                     | 105,000  | )              | 13,418               | с                  | Jeff         | Houge                        | (612) 490-5551               | jeff@wakota.com                                              |  |
| Alliance Bank Center                       | B                                                       | 55 East 5th Street                        | 16                    | 195,715  |                | 11,600               | B                  |              | s Gliedman                   | (651) 261-3482               | chris.gliedman@cbre.com                                      |  |
| COCO Building                              | c                                                       | 213 E. 4th Street                         | 5                     | 36,060   |                | 6,454                | c                  |              | n Peck                       | (612) 834-2250               | kevinpeck@suntide.com                                        |  |
| First National Bank Building               | в                                                       | 332 Minnesota Street                      | 31                    | 662,84   | 5              | 10,213               | в                  |              | s Gliedman                   | (651) 261-3482               |                                                              |  |
|                                            | -                                                       |                                           | -                     |          | 5              |                      | Р<br>С             | -            | Wendorf                      |                              | chris.gliedman@cbre.com                                      |  |
| Flowertown Building                        | B                                                       | 255 E Kellogg Blvd.                       | 2                     | 39,000   |                | 10,000               | •                  |              |                              | (952) 681-0580               | mike@pramn.com                                               |  |
| Gallery Professional Building              | A                                                       | 17 Exchange St W                          | 8                     | 108,277  | '              | 13,534               | В                  | Dear         | n Freeman                    | (952) 838-7131               | None                                                         |  |
| Gallery Tower                              | С                                                       | 27 10th St W                              | 2                     | 30,479   |                | 15,240               | С                  | Rob          | ert Pounds                   | (612) 430-9948               | None                                                         |  |
| Grace Building                             | С                                                       | 421 N Wabasha Street                      | 3                     | 43,666   |                | 14,130               | С                  | Eric         | Dueholm                      | (612) 382-5210               | eric@terracegroupllc.com                                     |  |
| Great Northern                             | В                                                       | 180 E 5th Street                          | 13                    | 608,148  | 3              | 51,200               | С                  | Nan          | Hynes                        | (651) 789-0109               | nan.hynes@cbre.com                                           |  |
| O'Connor Building                          | с                                                       | 266 East 7th Street                       | 4                     | 21,781   |                | 4,000                | С                  | Davi         | d Alan Brooks                | (651) 338-8832               | karenraebrooks@aol.com                                       |  |
| Railroader Printer Building                | с                                                       | 235 East 6th Street                       | 5                     | 41,492   |                |                      | с                  | Chri         | s Gliedman                   | (651) 261-3482               | chris.gliedman@cbre.com                                      |  |
| Ramsey County East                         | B                                                       | 160 Kellogg Blvd. E                       | 9                     | 375,000  | 0              | 41.667               | в                  |              | s Gliedman                   | (651) 261-3482               | chris.gliedman@cbre.com                                      |  |
|                                            | -                                                       |                                           | °                     |          |                | ,                    | 5                  |              |                              |                              |                                                              |  |
| US Bank Center                             | В                                                       | 101 East 5th Street                       | 26                    | 452,174  |                | 13,847               | В                  | Chris        | s Gliedman                   | (651) 261-3482               | chris.gliedman@cbre.com                                      |  |
| Total Square Feet                          |                                                         |                                           | 1                     | 2,974    | ,290           |                      |                    |              |                              |                              | 1                                                            |  |

#### Acknowledgments

We would like to extend our sincere gratitude to the members of the Leasing & Marketing Committee – especially Tina Hoye of NTH, Inc. – and the Brokers Group for their valuable time, insightful feedback, and unwavering support throughout this process. Their expertise and guidance have been instrumental in shaping the outcome of this work. We are all stronger because of the strength of our generous community.



# **About Greater Saint Paul BOMA**

In today's dynamic and evolving real estate industry, Greater Saint Paul Building Owners and Managers Association (BOMA) is an influential and trusted voice for the commercial building professional. During the past fifty years, BOMA's purpose has remained the same – to provide members with advocacy leadership, education and training, and meaningful opportunities to build community.

Greater Saint Paul BOMA is one of over 100 local affiliates of BOMA International. In addition to the myriad of benefits our members derive from BOMA International, we strive to create local opportunities for building professionals to establish relationships with industry peers and share best practice information that will enable the most effective development, operation, and marketing of commercial real estate space.

Greater Saint Paul BOMA's membership consists of over 300 representatives from the commercial real estate industry and service industry partners—members who provide services to the CRE Industry. Together we are committed to creating a healthy and vibrant association to serve the needs of all buildings in the East Metro region.

# **Contact Us**

#### **Greater Saint Paul Building Owners and Managers Association**

| Phone   | 651-291-8888                                  |   |
|---------|-----------------------------------------------|---|
| Email   | office@bomasaintpaul.org                      |   |
| Website | www.bomastpaul.org                            | 1 |
| Address | <b>370 Wabasha St N, #690, St. Paul 55102</b> |   |



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